

Message Text

LIMITED OFFICIAL USE

PAGE 01 ATHENS 13532 221335Z
ACTION COME-00

INFO OCT-01 EUR-12 ISO-00 EB-07 /020 W
----- 092709 /46
P 221239Z DEC 76
FM AMEMBASSY ATHENS
TO SECSTATE WASHDC PRIORITY 8423

LIMITED OFFICIAL USE ATHENS 13532

E.O. 11652: N/A
TAGS: BENC, GR
SUBJECT: MAJOR PROJECT: ATHENS AIRPORT CONSULTING CONTRACT

REF: (A) STATE 303708, (B) STATE 297155, (C) ATHENS 13284

1. IN CONVERSATION WITH EMBOFF DECEMBER 22, GOVERNOR DEROS OF HCAA SAID THAT HCAA EVALUATION AND SHORTLIST OF THREE FIRMS INCLUDING TWO US BIDDERS WAS ON DESK OF MINISTER VOYATZIS. HCAA HAD HAD RECENT DISCUSSIONS WITH THE MINISTER CONCERNING THESE BIDS AND DEROS SAID THAT THERE MAY BE FURTHER DISCUSSIONS BEFORE A DECISION IS REACHED. IN REPLY TO OUR INQUIRY AS TO THE POSSIBILITY THAT THE CONSULTANCY COMPETITION MIGHT BE CANCELLED AND PACKAGE AWARDED DIRECTLY, DEROS INDICATED THAT IT WAS UNLIKELY AND THAT THESE PROJECTS "ARE NOT NORMALLY HANDLED THAT WAY". DEROS NOTED, HOWEVER, THAT FINAL DECISION WILL BE MADE BY MINISTER VOYATZIS.

2. MINISTER VOYATZIS HAS BEEN UNAVAILABLE IN RECENT DAYS BUT THE EMBASSY IS SEEKING EARLY APPOINTMENT WITH HIM TO DISCUSS CONSULTANCY PROJECT AND OTHER PROJECTS OF INTEREST SUCH AS THE FAA BID ON THE ATC STUDY, ATHENS METRO AND OUR JANUARY 1977 TECHNICAL SEMINAR ON ATC EQUIPMENT.
KUBISCH

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 JAN 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: n/a
Control Number: n/a
Copy: SINGLE
Draft Date: 22 DEC 1976
Decaption Date: 01 JAN 1960
Decaption Note:
Disposition Action: RELEASED
Disposition Approved on Date:
Disposition Authority: coburnhl
Disposition Case Number: n/a
Disposition Comment: 25 YEAR REVIEW
Disposition Date: 28 MAY 2004
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1976ATHENS13532
Document Source: CORE
Document Unique ID: 00
Drafter: n/a
Enclosure: n/a
Executive Order: N/A
Errors: N/A
Film Number: D760469-0855
From: ATHENS
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1976/newtext/t19761218/aaaaapoc.tel
Line Count: 47
Locator: TEXT ON-LINE, ON MICROFILM
Office: ACTION COME
Original Classification: LIMITED OFFICIAL USE
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 1
Previous Channel Indicators: n/a
Previous Classification: LIMITED OFFICIAL USE
Previous Handling Restrictions: n/a
Reference: 76 STATE 303708, 76 STATE 297155, 76 ATHENS 13284
Review Action: RELEASED, APPROVED
Review Authority: coburnhl
Review Comment: n/a
Review Content Flags:
Review Date: 29 APR 2004
Review Event:
Review Exemptions: n/a
Review History: RELEASED <29 APR 2004 by greeneet>; APPROVED <23 AUG 2004 by coburnhl>
Review Markings:

Margaret P. Grafeld
Declassified/Released
US Department of State
EO Systematic Review
04 MAY 2006

Review Media Identifier:
Review Referrals: n/a
Review Release Date: n/a
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
Secure: OPEN
Status: NATIVE
Subject: MAJOR PROJECT: ATHENS AIRPORT CONSULTING CONTRACT
TAGS: BENC, GR
To: STATE
Type: TE
Markings: Margaret P. Grafeld Declassified/Released US Department of State EO Systematic Review 04 MAY 2006